



Helping You Build a Better E. EXCEL Business

助您更好地拓展丞燕事業

On July 1, 2017, E. EXCEL will be updating our popular Builder's Bonus, and 1K Anniversary Bonus. After this date, they will work as follows:

從 2017 年 7 月 1 日開始，丞燕將修改廣受我們經銷商喜愛的開拓者獎金和 1K 紀念獎金的支付規則。自即日起，獎金將以如下方式支付：

Excelsator & Builder's Bonus Payouts	Initial Month	Month 2	Month 3	Month 4
New COE purchases Excelsator Pack (\$330)	330QV	(100CV) *	(100CV) *	(100CV) *
Excelsator Bonus 1: Sponsor	\$45.00			
Excelsator Bonus 2: Sponsor's Sponsor	\$45.00			
Excelsator Bonus 3: 1 st Qualified Upline Master	\$45.00			
Builder's Bonus: Referring Sponsor				\$50.00**

* 100CV order must be placed during months 2, 3 and 4 to maintain COE status

**Builder's Bonus is paid on the 15th of the next month, after Month 4 closes with 100CV in the new COE's account.

1K Anniversary Bonus Payout	Initial Month	Month 2	Month 3	Month 4
New COE member purchases 1K Pack (\$1,000)	700QV	150CV	150CV	(100CV) *
Referring Sponsor**	\$300.00			
Sponsor or 1 st Qualified Upline Master	\$50.00			

*100CV order must be placed during month 4 to maintain COE status

**The Referring Sponsor is not eligible for the \$50 Sponsor or 1st Qualified Upline Master bonus.

Excelsator 獎金和開拓者獎金的支付方式	第一個月	第二個月	第三個月	第四個月
新 COE 會員購買 Excelsator 套盒 (\$330)	330QV	(100CV) *	(100CV) *	(100CV) *
Excelsator 獎金 1: 推薦人	\$45.00			
Excelsator 獎金 2: 推薦人的推薦人	\$45.00			
Excelsator 獎金 3: 首位上線合格經理	\$45.00			
開拓者獎金：介紹推薦人				\$50.00**

*在加入丞燕後的第 2、3 和 4 個月份每月訂貨必須達到 100CV，以保持 COE 資格。

**開拓者獎金在新 COE 會員加入丞燕第四個月之後月份的第 15 日支付。新 COE 會員的帳戶上每月需保持 100CV。

1K 紀念獎金的支付方式	第一個月	第二個月	第三個月	第四個月
新 COE 會員購買 1K 套盒(\$1,000)	700QV	150CV	150CV	(100CV) *
介紹推薦人**	\$300.00			
推薦人或首位上線合格經理	\$50.00			

*在加入丞燕的第 4 個月份必須訂購 100CV 的產品，以保持 COE 資格。

**介紹推薦人無資格領取頒發給推薦人或首位上線合格經理的 \$50 美元獎金。

These updates are being made to help our Distributors support new COE members on their teams, and to increase the possible payouts to existing Distributors when new E. Excellers remain with the company longer.

我們之所以更改獎金支付的方式，是為了讓我們的經銷商能更好地幫助自己團隊中的新 COE 會員，使這些新人能更長久地留在團隊中，而我們的經銷商也可因此獲得更多的獎金。

If you are building an E. EXCEL business, these updates are geared toward helping you build a stronger more successful business! Stay tuned for more information throughout June on how these **upgrades may help grow your team!**

假如您正在開拓自己的丞燕事業，那改變後的方法正可助您的事業更強大、更成功！六月期間，請持續關注這方面的消息，了解這次的改變會如何幫您更好地發展您的團隊！