

BETTER HEALTH + A RICHER LIFE

# EXCELLING

€ Summer 2017

*Special Anniversary Edition*

3€  
STRONG

# 30 THE PEOPLE ISSUE

## STRONG



To commemorate our 30<sup>th</sup> anniversary, E. EXCEL is celebrating the strong people that make up our beloved family. This issue highlights some of them, but we honor and recognize all E. Excellers, as every one of you have played an essential part in E. EXCEL's history. We are 30Strong!

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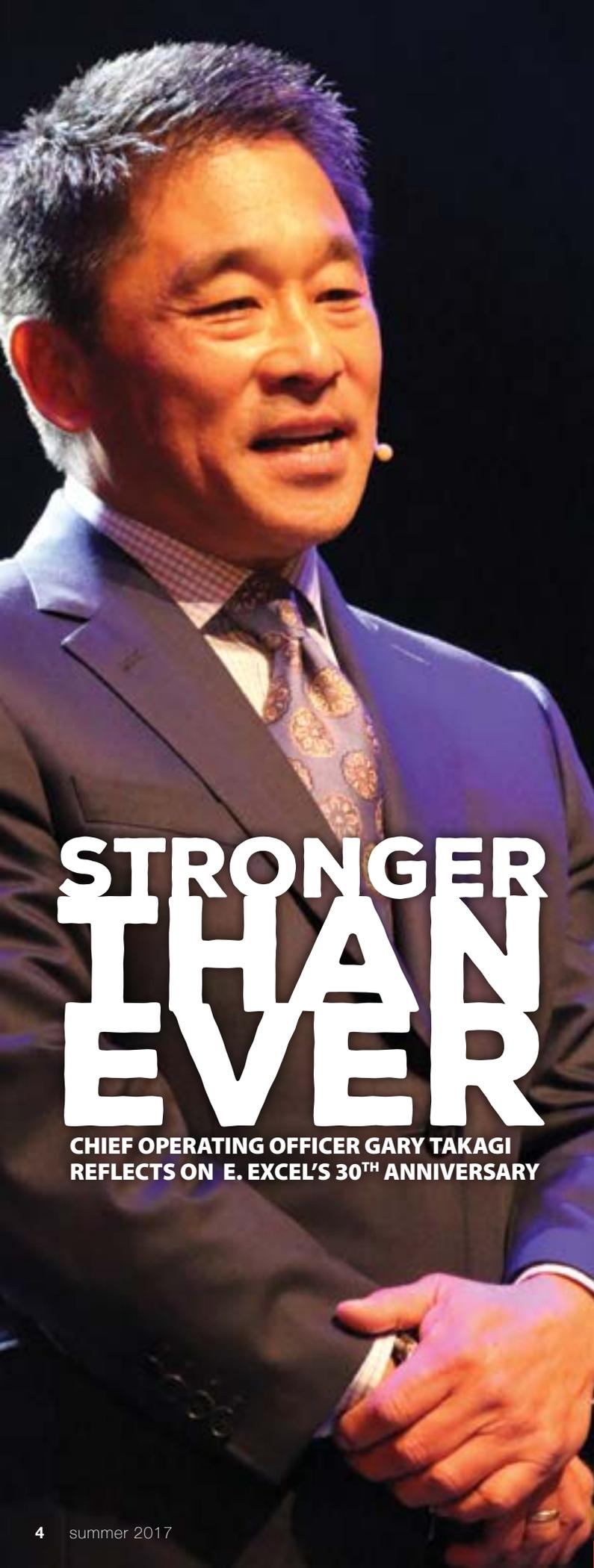
# ANNIVERSARY CELEBRATION & CONFERENCE!

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8.6.17

NEW YORK





# STRONGER THAN EVER

**CHIEF OPERATING OFFICER GARY TAKAGI  
REFLECTS ON E. EXCEL'S 30<sup>TH</sup> ANNIVERSARY**

Celebrating 30 years of changing people's lives is no small accomplishment—most organizations never see a fifth anniversary. E. EXCEL is proud to be marking three decades of success, and thanks to the amazing people who have chosen to be part of E. EXCEL, we are stronger today than ever.

"What E. EXCEL offers has never been more important or timely," says Gary Takagi, E. EXCEL COO and Senior Vice President. "When Dr. Chen started the company 30 years ago, she did it based on the science of Nutritional Immunology and the idea that strengthening and supporting the immune system was the best way to enjoy good health. That idea was new then, but today it's everywhere.

"Our immune system is designed to naturally fight disease and illness," Gary continues. "Dr. Chen and E. EXCEL were pioneers in teaching that eating right is the single most important thing we can do to support our immune system. And after three decades, the rest of the world is finally recognizing what E. EXCEL has known—and been teaching—for years. It's an exciting time to be part of the E. EXCEL family!"

## **STRONG PRODUCTS CREATE A STRONG OPPORTUNITY**

"The success of E. EXCEL is built on its extraordinary products, and our E. Excellers in Toronto have always understood—and shared—the strength of E. EXCEL products," Gary notes. "No place has a more solid E. EXCEL history than Toronto. They've experienced the benefits of our products and built strong businesses based upon those products for decades.

"There are no E. Excellers anywhere who have a stronger belief in or are more enthusiastic about the health benefits E. EXCEL offers," he observes. "Toronto has untapped potential. The area is so diverse because there are people there from every country of the world looking for what E. EXCEL offers. As our E. Excellers continue to focus on the power of the products and the powerful opportunity they create, we will experience growth like we've never seen before."

## **STRONG RELATIONSHIPS**

"E. EXCEL wouldn't be where we are today without the most important members of our family—our E. Excellers," Gary continues. "The care and concern that E. EXCEL Distributors show for others, along with their entrepreneurial spirit, has been a hallmark of E. EXCEL through the years.

"Our Distributors in New York, led by an extraordinary leadership team, represent the strong relationships E. EXCEL stands for," Gary observes. "They work together and have created an atmosphere where people understand all aspects of the E. EXCEL opportunity, not just better health but also the richer life that is possible.

"We go to New York expecting to inspire and help our E. Excellers there, and we leave, inspired by them and wanting to work even harder to help them succeed," Gary remarks. "They are eager to welcome everyone, and they are working hard to help others."

## **STRONG MOMENTUM**

"Vancouver has always been an exciting place to do business, but 2017 has been a pivotal year there," Gary says.

"They have a deep interest and desire to share. They're holding meetings and participating in events. Their enthusiasm is higher than it's ever been.

"Our Vancouver E. Excellers are realizing the full potential of E. EXCEL and are pursuing the richer life that the E. EXCEL opportunity offers. Combined with the better health that our products offer, it has created tremendous momentum that is exciting to watch."

Clearly, now is the time for E. EXCEL and the science of Nutritional Immunology. "I can't remember a time when I've seen and felt more enthusiasm," Gary concludes. "We all realize what lies ahead, and it's thrilling to be part of what is happening. Thirty years is just the beginning for E. EXCEL."

**"I can't remember a time when I've seen and felt more enthusiasm. We all realize what lies ahead, and it's thrilling to be part of what is happening. Thirty years is just the beginning for E. EXCEL."**



# All about People

Her love for people and desire to help them live better lives was a catalyst for Dr. Jau-Fei Chen when she was deciding what to do as a career. When she chose to focus on cancer research, she did so wanting to rid the world of the terrible disease. But a chance encounter with a young mother battling terminal stage cancer inspired the hardworking, compassionate nutritional immunologist to re-examine her life's work.

After graduating from college with a Ph.D. in microbiology with an emphasis in immunology, Dr. Chen knew she wanted to spend her life helping others. Working to discover a cure for cancer seemed like a great way to do that.



"And then I met this young woman who knew she was dying, knew she would not live long enough to witness crucial events in her children's lives, their graduations and marriages and the births of their children," Dr. Chen recalls. "She was making voice recordings to leave for her children so they could hear her voice and remember her, so she could continue to be part of their lives. It broke my heart."

This experience was a life-changing event for Dr. Chen that made her re-examine her decision to be a cancer researcher. "Finding a cure for cancer is still important," she notes. "But I desperately wanted to help prevent people from ever getting sick in the first place. I



"Our focus has never changed. From the very first day, we taught that plain, plant-based foods are the best way to achieve health. We didn't promise fast results and didn't tell our consumers that we had secret formulas or super ingredients. We told them that the miracle cure was in the supermarket."





**“I chose to dedicate my life to sharing this science with everyone. I care deeply for others and want everyone to enjoy happy, healthy lives. I realized that sharing Nutritional Immunology with others was the best way I could show I cared, the best way to help those around me.”**



never wanted anybody to have to go through what this young mother was experiencing.”

Her compassion for this dying woman compelled Dr. Chen to move from cancer research to education. As a pioneer in the science of Nutritional Immunology, she knew that the best way to help people live healthy, long lives was to focus on strengthening the body’s immune system and giving it the nutrients it needs to fight disease and illness.

“I chose to dedicate my life to sharing this science with everyone,” Dr. Chen says. “I care deeply for others and want everyone to enjoy happy, healthy lives. I realized that sharing Nutritional Immunology with others was the best way I could show I cared, the best way to help those around me.”

As a result, Dr. Chen created E. EXCEL in 1987, and for the past 30 years, her love for people and desire to create an opportunity for them to enjoy better health and live richer, meaningful lives has guided her in everything she has done.

“Our focus has never changed,” Dr. Chen observes. “From the very first day, we taught that plain, plant-based foods are the best way to achieve health. We didn’t promise fast results and didn’t tell our consumers that we had secret formulas or super ingredients. We told them that the miracle cure was in the supermarket. We are an education company. Our goal is to teach people that changing the way they eat will change the way they can live their lives.”



The mission of the company—to create a disease-free world—may seem lofty, some may say even unattainable. But Dr. Chen genuinely believes it can be accomplished.

“I am proud that we have never swayed from our mission and our focus,” she concludes. “We teach people about Nutritional Immunology, about proper nutrition and strengthening their immune systems. And then we provide a convenient, easy way for them to receive that nutrition in their lives.

“That focus allows us to change individuals, help people one at a time to feel alive and well. Our goal is to be recognized not as an herbal company or a supplement company but as a food company. I would like to think that, in the next 30 years, every family in the world would be using at least one of our products, that E. EXCEL will be part of their daily lives, and that we will impact people—one person at a time. E. EXCEL is all about people, and this is the way we can help them.”



## FOLLOWING IN HER FOOTSTEPS

Dr. Chen cares deeply about all people. Of course, among those she cares about the most is her family—husband Rui-Kang Zhang and her three children, E-E, E-Lei, and Chi-Wei. “We look forward to becoming even more involved in E. EXCEL. The three of us support [our mother’s] life goals and are committed to following her footsteps,” they said during E. EXCEL’s Convention in 2016. “A simple person, her only wish for us is to live healthy lives. Even her life goal is simple: She only hopes for a world without disease.”

E-E is now a doctor with a degree from the University of Glasgow School of Medicine. E-Lei earned her juris doctorate from the University of California, Irvine School of Law. And Chi-Wei graduated from Cornell University’s Department of Computer Science.



30  
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# LEADERSHIP

*“If your actions inspire others to dream more, learn more, do more, and become more, you are a leader.”*

—John Quincy Adams



In the past three decades, dedicated E. Excellers have done exactly what John Quincy Adams describes as they have created a rich tradition of leadership. During this 30<sup>th</sup> anniversary year, we celebrate and honor those leaders who have become E. EXCEL Ambassadors, the highest title possible at E. EXCEL. Through the years, E. EXCEL Ambassadors have shared how they feel about their journey to becoming a leader.

“When we finally understood everything that E. EXCEL could provide us and, maybe more importantly, what E. EXCEL could do for others, we found purpose in our lives,” Ambassadors Joel and Ileen Brown say. “Successful people don’t wait for things to happen; they make things happen. They don’t wait around for things to be presented to them. Nothing stops them from accomplishing their objectives. They take responsibility for their success. Successful people achieve despite the challenges they face.”



*“Work smarter  
to increase your  
organization—  
not harder!”*

—Dr. Xiuguo Zhang

## TAKING ACTION

Nothing happens in life without hard work, and E. EXCEL Ambassadors are outstanding examples of the power of taking action. They know that the things that matter in life are worth working for.

Ambassador Dr. Xiuguo Zhang says, “I remember listening to successful business people like Joel Brown and Dr. Yaping Guo and thinking how great they were, but I didn’t believe that I could be successful. Now I follow these steps every month [Share, Grow, Build]. They keep you on top of your business and show you where you need to maximize your efforts in developing that business! Work smarter to increase your organization—not harder!”

“It’s imperative to keep driving toward your dreams and your goals,” agree Ambassadors Joel and Ileen Brown. “Take action and you’ll see results!”

Ambassador Ning Peng adds, “All we have to do to succeed is be willing to work for that success. I realized as an Ambassador how many more people I could reach, help, and support! I love it!”



## TEAMWORK

E. EXCEL's Ambassadors also expressed their love and hope for their teams. They all recognize how important a positive, vibrant team attitude can be in overcoming obstacles and motivating new team members.

"Everyone knows it's the team's success that determines a leader's success," says Ambassador Jian Hua Niu. "I need to work even harder to make sure more of my team members are successful! As a Jade Ambassador, I can confidently say to others, 'You can do this too!'"



*"As a Jade Ambassador, I can confidently say to others, 'You can do this too!'"*

—Jin Hua Niu

Ambassador Ning Peng contributes, "Know what you want, set your goals, and work with your team to achieve them."

## CHANGING PEOPLE'S LIVES

Over the past 30 years, the knowledge of Nutritional Immunology and E. EXCEL has changed hundreds of thousands of lives all over the world. Our Ambassadors have witnessed these changes—and experienced them in their own lives.

Ambassador Ning Peng attests, "We are training entrepreneurs not just managing employees. We help them dream. We help them become more than they ever dreamed possible."

Ambassador Lucy Lu reminisces, "When I started with E. EXCEL, I learned that life can be different—and my whole life changed in that instant. My life

didn't have to follow the path that generations before me had—the hard work just to survive, the poor health that came from such hard work, the narrow path for my own children. My life could be different. I have made it different with E. EXCEL!"

New Ambassador Susan Chan shares, "I want those people around me—my family and everybody—to be healthy. That's why I do this. Of course, the financial security is nice—I'm working on my retirement—but I'm doing this because I want people I care about to feel as good as I do!"

"Where you really make a difference is helping people," says Joel Brown. "The most satisfaction comes through improving people's lives, developing leaders, and teaching them how to develop their own leaders."



## PERSISTENCE

All who reach the rank of Ambassador know the value of persistence. It has been said that the only people who fail are those who give up.

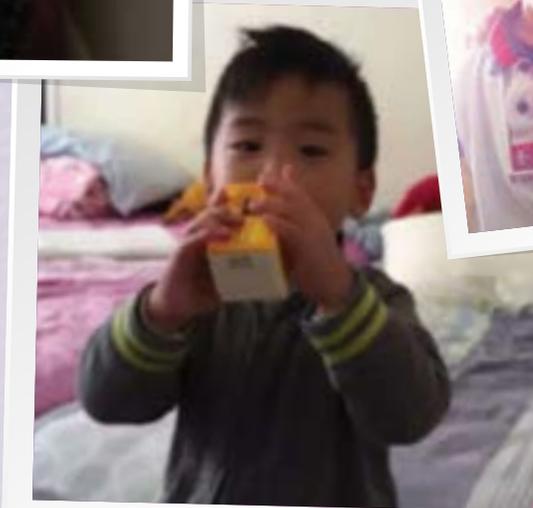
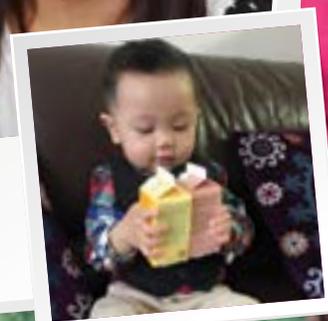
Persistence has paid off for Ambassador Jerry Lu. He beams, "Because of E. EXCEL, we are finally living the American dream. We are happy and our lives are rich! We couldn't have done this without E. EXCEL!"

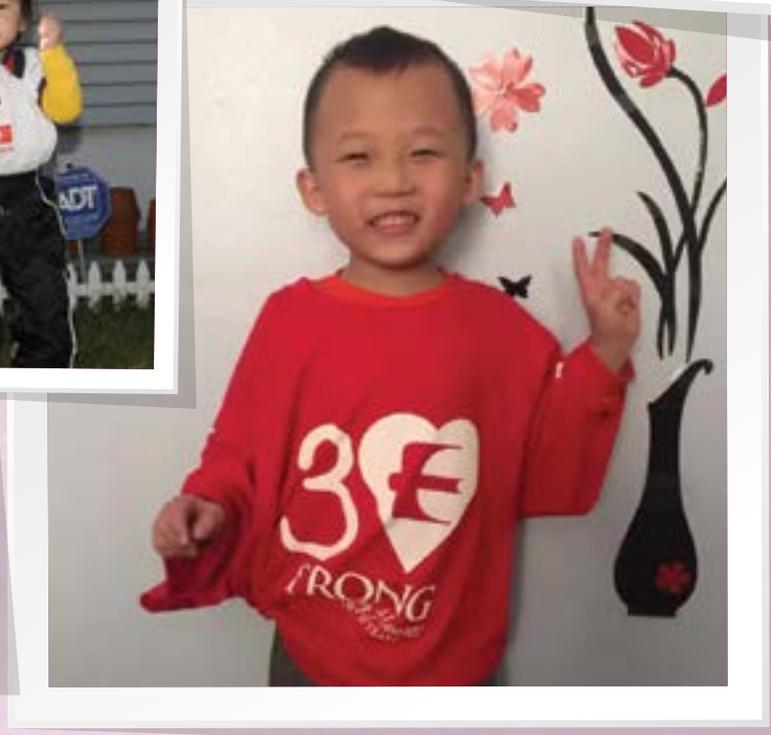
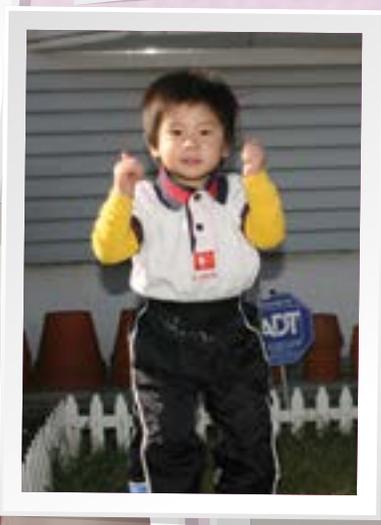
E. EXCEL Ambassador Dr. Yaping Guo also understands the importance of persistence. "Like many people, I came to North America looking for a better life for me and my family," he observes. "E. EXCEL offers that opportunity for each of us if we are persistent and willing to work hard. Once I understood the business opportunity Dr. Chen made available through E. EXCEL, I was incredibly motivated. I finally found the opportunity I was looking for."

The time is right now to follow these words of wisdom from our E. EXCEL leaders as you work to dream more, learn more, do more, and become more! Join us as we move forward into the next 30 years of success!

# 30 E. EXCEL STRONG BABIES

Over the past 30 years, E. EXCEL has been helping people eat healthy, and that includes pregnant women and their children! It's beautiful to see these healthy, happy children enjoying their lives with the help of E. EXCEL. Take a look for yourself. We bet you're smiling already!









# STRONG PEOPLE STRONG VOICES



**Ning Peng,**  
King City, ON



"While pursuing my business, I realized that today's life is the decision I made a few years ago, and the decision you make today is the future of your life.

Make your decision today, and live the life you dream of."



**Lucy Lu,** Flushing, NY

"I know E. EXCEL makes dreams come true. I've met thousands of E. Excellers the world over who live their dreams every day. I've watched many in my own group reach for the stars, for their dreams, and achieve amazing success! All you need is belief—in yourself, in your dream, and in E. EXCEL. Believe it! You CAN reach your dream!"





**Dr. Xiuguo Zhang,**  
North York, ON

“The key to prospering with E. EXCEL is to build a foundation of strong masters! Help those in your group who have the drive and determination to become leaders in their own right.”



**Zhuo Chen & Mei Yu,**  
Richmond Hill, ON

“Our experience shows it doesn’t matter if we are busy or have full-time jobs, we can still succeed in the business. We can still be winners.”



**Jennie Kuo,**  
Chino Hills, CA

“Nobody can achieve success alone. When you help others to be successful, then you will be successful.”



**Choong Ng,** Flushing, NY

“Europe was my dream location. Like every E. EXCEL trip I have been on, this trip made me very happy. I was deeply touched and excited. Sometimes when I talk with friends, I discover that so many people have been working for decades, and although they may have traveled to other countries, they don’t stay in the good hotels or eat in the finest restaurants, making for a mediocre experience. Because I have chosen the E. EXCEL business, I have been to more than 10 countries, and in the future, I have so many more expectations.”



**Hanbing Hong ,**  
Scarborough, ON

“It multiplies my happiness when I know a person, whom I introduced to E. EXCEL, is gaining better health status through E. EXCEL products.”





**Cheng Wen Zheng,**  
Woodside, NY

"E. Excellers, life is like a one-way street. Everyone only lives once. Make the most of your life. E. EXCEL is here for you, but you have to decide what you will do with this opportunity!"



**Ci Qiong Yu,**  
Whitby, ON

"When you have good news, and you want to share it with others, you always smile! People want to be with smiling people!"



**Sarah Quach,**

Mississauga, ON

"My proudest achievement since becoming an E. Exceller is helping so many different people restore their health."



**Anita Tsang,**

Richmond Hill, ON

"It's even more meaningful when you realize you can make money by helping people!"





**May Dong,**  
Flushing, NY

“Finding people with the same goals and commitment you have is very important.”



**Ivy Wong,**  
Vancouver, BC

“I’m excited to share everything that E. EXCEL has to offer. If people only understood that E. EXCEL can change their lives, there would be E. Excellers everywhere.”



**Su Chin Lew,**  
Flushing, NY

“Thanks to my E. EXCEL business, I have the flexibility to stay home with my baby, and work as much or as little as I need to, and still contribute to support the family!”

**Pricilla Chen Yang,**

Scarborough, ON

“At E. EXCEL, I have grown not only as a leader, I have grown as a person. The skills and the confidence

I have gained through E. EXCEL have prepared me to work with my Downlines efficiently and to motivate and inspire them to believe in themselves and achieve their dreams.”



**Mei Qin Lin,** Flushing, NY

"I had always been looking for a business where I could make money, but with E. EXCEL I found so much more—a healthy life for me and my family as well as a second E. EXCEL family!"



**Li Qiu Huang,**  
Missasagua, ON

"I will never hesitate to tell another person about E. EXCEL and the difference it can make in their life!"



**Shu Chun Hsu,**  
Flushing, NY

"Now, I'm living a richer life. I have learned so much about how E. EXCEL and Nutritional Immunology can change people's lives. I've seen it change mine!"



**Carmen Xie,**  
Brooklyn, NY

"All E. Excellers should spend their lives sharing Nutritional Immunology so that more people learn how important it is to eat a healthy diet."



**May Chen,** Thornhill, ON

"Having a positive attitude is not only one of the cornerstones of Nutritional Immunology, it is the cornerstone of success for my vibrant, thriving E. EXCEL business—the foundation of my richer life!"



**Jian Hua Niu,**

Mississauga, ON

"I hope to leave a more lasting presence when sharing my stories, knowledge, and accomplishments."



**Daisy Kang,**

Richmond Hill, ON

"By adopting and committing myself to the E. EXCEL philosophy, my entire life changed!"



**Kun Zhao,**

Scarborough, ON

"I can imagine myself still active in E. EXCEL and loving it well into old age."



# GROWING UP WITH E. EXCEL

Children growing up with E. EXCEL. It happened quietly, naturally, in homes across North America during the past 30 years. Many of those E. EXCEL children are now raising E. EXCEL children of their own, and some have even welcomed a third generation! Each new generation is enjoying what their parents enjoyed before them—better health found by living a Nutritional Immunology lifestyle and choosing E. EXCEL's healthy plant-food products.

Three of these second-generation E. Excellers shared their stories of being raised in an E. EXCEL home by parents who believed in Dr. Jau-Fei Chen, E. EXCEL, and Nutritional Immunology—and who built strong, successful businesses based on that belief.



Three generations of Ambassadors Joel and Ileen Brown's family.



**Natalie Brown Belnap**  
Daughter of Joel and Ileen Brown

"I'm planning on staying with E. EXCEL for life. Growing up with E. EXCEL made it a natural part of life, and my family always starts the day with our 'herbs,' which is what we lovingly call the E. EXCEL products. Even my six-year-old twins take their 'herbs' every morning without fail.

"What stands out growing up with E. EXCEL is the opportunity for great health, the fact that health is what makes life possible! When my parents first met Dr. Jau-Fei Chen and E. EXCEL, they were so excited. They saw the potential in it. That time was just exhilarating—and fun! Through E. EXCEL, we met wonderful people and experienced incredible places.

"The people stand out in my mind most clearly. E. EXCEL seems to naturally attract genuinely good people. We've met so many of them from all over the world, and we love them all. It really is a great big E. EXCEL family. Even my twins think of our E. Excellers as family members."

Natalie is now assisting her parents with their E. EXCEL business, while also developing her own. A staunch supporter of E. EXCEL, this second-generation E. Exceller is raising a third-generation of E. Excellers!





## Gold Master Jane Wong Daughter of Doris Lee

"I also watched my mum build her E. EXCEL business. As a kid, I helped her prepare for her meetings and presentations, and I tagged along. I eavesdropped on her phone calls, and I helped deliver products. Plus I got free vacations to Disney World and Hawaii with E. EXCEL!"



"I watched Mum work toward every achievement, both big and small. Each time, her goals became bigger. And with those goals, her achievements grew as well. When she reached the rank of Diamond Master and Ambassador, we were so incredibly proud of her. To watch her grow from a housewife to a successful business woman, with the means to provide for her family and to also give us all the opportunity to grow up as healthy individuals, was simply an inspiring experience."

Mum's hard work and commitment to her Distributors and her E. EXCEL business is something that I now understand. I've seen the hardships she has gone through, the obstacles she had to overcome. And regardless of the result, my mum kept a keen eye on her goals, always striving for her dreams. Her values are part of me today! Not only is my mum an inspiration to my family and me, she is an inspiration to all of us.



"We are the holders of the future of E. EXCEL. We are the next generation of E. Excellers, and we will instill the same passion in generations to come."





**Mark Huang**  
**Son of Jian Hua Niu**

"In China, my parents were not wealthy but were well respected. When we moved to England, however, things changed. Literally overnight, my parents went from highly respected scholars to immigrants from a third-world country with no financial stability, starting over from scratch.

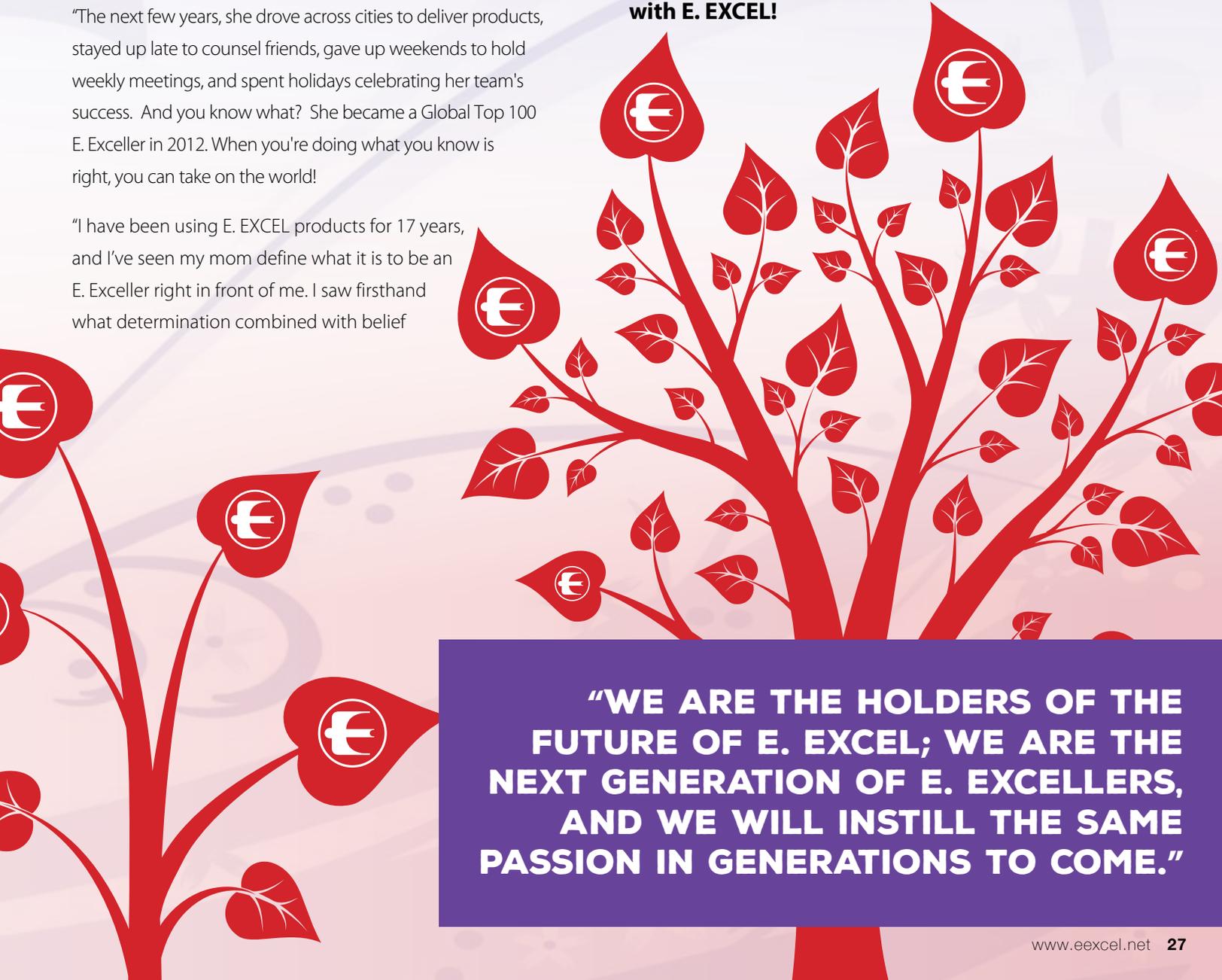
"We then immigrated to Canada seeking a better life and a more accepting society. My dad found a good job, but my mother couldn't find a career that meant something to her. We heard of E. EXCEL and looked at it as a way to make a difference. For Mom, it came down to two things: her ironclad determination to lead a better life and the fact that she knew she was doing the right thing.

"The next few years, she drove across cities to deliver products, stayed up late to counsel friends, gave up weekends to hold weekly meetings, and spent holidays celebrating her team's success. And you know what? She became a Global Top 100 E. Exceller in 2012. When you're doing what you know is right, you can take on the world!

"I have been using E. EXCEL products for 17 years, and I've seen my mom define what it is to be an E. Exceller right in front of me. I saw firsthand what determination combined with belief

can accomplish. For the younger generations, our lives are just beginning. Our potential is boundless. We have accumulated a wealth of knowledge and talents living in the E. EXCEL environment our parents built. What an opportunity for us to do something we believe in! Be a part of a vision we can be proud to talk about! And do something because we know it is the right thing to do!"

**Three decades after it all began, these E. EXCEL children are now E. EXCEL adults. They have a lifelong understanding of the importance of Nutritional Immunology and an unwavering belief in Dr. Chen's ultimate goal—a disease-free world! And they know that the goal will be reached one family at a time—one generation at a time— better health and a richer life with E. EXCEL!**



**"WE ARE THE HOLDERS OF THE FUTURE OF E. EXCEL; WE ARE THE NEXT GENERATION OF E. EXCELLERS, AND WE WILL INSTILL THE SAME PASSION IN GENERATIONS TO COME."**

# E. EXCEL PRODUCT GUIDE



Millennium®  
1000ml | 800010

IS

Millennium® Red  
1000ml | 800020

IS

D



Millennium® Powdered  
Beverage  
30•15g packets | 100180

IS

D



Millennium® Powdered  
Beverage Gold Edition  
30•15g packets | 100190

IS

D



Celebration™  
30•18g packets | 100155

IS

C

N

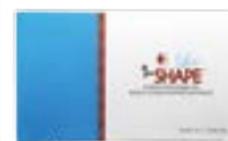
R



1-SHAPE™  
30•18g packets | 610074

W

DS



1-SHAPE Lite™  
30•14g packets | 610073

W

DS



A'Romantic®  
30•6g packets | 10002

M

D



Enjoi™  
30•15g packets | 610050

N



EverNew®  
30•18g packets  
Original – 610090  
Orange – 610092

C

DS

I



EverNew®-D  
30•18g packets | 610094

C

DS

I



EverSure®-D  
30•12g packets | 610023

D

DS

W

NEW



Nutriall® Original  
30•15g packets | 610040

M

W



Nutriall® Berry  
30•15g packets | 610041

M

W



Nutricardia®  
30•12g packets | 610021

C



Nutrifresh®  
30•15g packets  
Original – 610080  
Chocolate– 610081  
Mixed Fruit– 610083  
Strawberry– 610085

M

W



Nutrifresh®-D  
30•15g packets | 610096

M

D

W



Oxygenberry® Beverage  
30•15g packets | 10005

I

BS



Refresh™ Herbal Tea  
Beverage  
60•2g packets | 610061

DS

E

S

U



Orchestra™  
16 pk•10ml ea | 610200

IS

E



Vegecolor®  
30•4g packets | 610022

BS



Triflora™ Jasmine  
30 teabags | 610035

S

N

BS Balanced System

DS Digestive System

M Musculoskeletal System

RF Female Reproductive System

U Urinary System

IS Immune System

E Endocrine System

N Nervous System

R Respiratory System

D Special Dietary Needs

C Circulatory System

I Integumentary System

RM Male Reproductive System

S Sensory System

W Healthy Weight

# E. EXCEL PRODUCT GUIDE



ACT™  
100 capsules | 30030  
IS M S R



ART™  
100 capsules | 30010  
M



Circle®  
100 capsules | 30020  
C



Concenergy®  
100 capsules | 20010  
E N RM



D•I®  
100 capsules | 20030  
DS



Dong Quai  
100 capsules | 20080  
RF C



E•Memories™  
100 capsules | 30120  
N Available Now!



Esserene®  
100 capsules | 30055  
E N



E-View™  
100 capsules | 30115  
S N



G-ART®  
100 capsules | 30085  
M



Ji-Lin Ginseng  
100 capsules | 20090  
RM E



NOCO®  
100 capsules | 20045  
R



O-Seed®  
100 capsules | 30075  
N C



Oxyginberry® Capsules  
200 capsules | 2 bottles  
30105  
I



Pearl™  
100 capsules | 30041  
E I M N RF



POLY5® Complex  
180 capsules | 2 bottles  
20060  
IS



S•T®  
100 capsules | 20020  
S M



Sure-D™  
100 capsules | 30130  
E D



Vegaplex™  
100 capsules | 30065  
M C



V•Estro™  
100 capsules | 30095  
RF



Vision™  
60 capsules | 20000  
IS C S



W•L®  
120 capsules | 20050  
E W



E. EXCEL Essential Blend™  
12.7 fl oz ea (375ml)  
2 bottles  
20012



Gwei-Hua Balm™  
0.19 oz (5.5g) | 50020

## E. EXCEL PRODUCT GUIDE



Handy Gel®  
8.4 fl oz (250ml) | 60052



VegiWash™  
12 fl oz (350ml) | 60042



Cactus Essence Aqua Gel  
Facial Moisturizer  
1.36 fl oz (39ml) | 11000



Cactus Essence Facial  
Hydrating Lotion  
5.2 fl oz (150ml) | 11001



Cactus Essence Facial Pore  
Refining Cream  
0.7 fl oz (20ml) | 11002



Color Protective  
Moisturizing Shampoo  
10.5 fl oz (300ml) | 10500



Moisturizing Conditioner  
10.5 fl oz (300ml) | 10501



Moisturizing Color Kit  
2.1 fl oz (60ml) | 10550  
(deep brown)



Intense Revival  
Hair Masque  
7 fl oz (200ml) | 10506



Youth Rejuvenator Facial  
Moisturizer  
1.0 fl oz (30ml) | 10106



Oxygenberry® Essence  
Hydrating Facial Serum  
4 fl oz (115ml) | 10200



Essential Line-Defying  
Facial Cream  
1.05 fl oz (30ml) | 10104



Oxygenberry® Pearl  
Essence Moisturizer  
0.35 fl oz (10ml)  
3 bottles | 10204



Hydrating Foaming  
Facial Wash  
3.5 fl oz (100ml) | 10300



Facial Cleansing Liquid  
5.2 fl oz (150ml) | 10305



Rose Essence Phytolift  
Firming Eye Cream  
0.87 fl oz (25ml) | 10803



Rose Essence Phytolift  
Intensive Face Cream  
0.87 fl oz (25ml) | 10801



Rose Essence Phytolift  
Firming Facial  
Moisture Gel  
0.87 fl oz (25ml) | 10800



Rose Essence Phytolift  
Firming Hand Lotion  
1.75 fl oz (50ml) | 10802



Essence of the Sea Lotion  
1.4 fl oz (40ml) | 11400



Essence of the Sea Mask  
3.5 fl oz (100ml) | 11401

## E. EXCEL PRODUCTS AND THE SYSTEMS THEY SUPPORT



### Balanced System

Daily Nutrition Packs™, Symphony of Excellence™, Vegecolor™



### Endocrine System

Concenergy®, Pearl™, Refresh™, S•T®, Sure-D™, V•Estro®



### Respiratory System

ACT™, Celebration™, NOCO®, Vegecolor™



### Sensory System

ACT™, Esserene®, E-View®, Refresh™, S•T®, Triflora™, Jasmine, Vision™, Vegecolor™



### Musculoskeletal System

ACT™, A'Romantic®, ART™, G-ART®, Nutrifresh®, Nutriall®, Pearl™, S•T®



### Nervous System

Celebration™, Concenergy®, Enjoi™, Esserene®, O-Seed®, Pearl™, S•T®, Triflora™ Jasmine



### Reproductive System

**Men:** Concenergy®, Ji-Lin Ginseng  
**Women:** Dong Quai, Pearl™, V•Estro®



### Integumentary System

A'Romantic®, EverNew®, EverNew® Orange, G-ART®, Oxygenberry® Beverage, Oxygenberry® Capsules, Pearl™



### Immune System

Celebration™, Millennium®, Millennium® Gold, Orchestra™, O-Seed®, POLY5® Complex, ACT™, Vision™



### Digestive System

1-SHAPE™, 1-SHAPE Lite™, D•I®, EverNew®, EverSure®-D, EverNew® Orange, Refresh™



### Urinary System

Concenergy®, Orchestra™, Refresh™



### Healthy Weight

1-SHAPE™, 1-SHAPE Lite™, EverSure®-D, Nutriall®, Nutrifresh®, W•L®



### Circulatory System

Celebration™, Circle®, Dong Quai, EverNew®, EverNew® Orange, Nutricardia™, Orchestra™, O-Seed™, Oxygenberry® Beverage, Oxygenberry® Capsules, Vegaplex™, Vision™, Vegecolor™



### Low Sugar Dietary Needs

EverNew®-D, EverSure®-D, Millennium® Red, Millennium® Powdered Beverage, Millennium® Gold, Nutrifresh®-D, Orchestra™, Refresh™, Nutricardia®, Sure-D™

