

BETTER HEALTH + A RICHER LIFE

EXCELLING

Winter 2016-2017

Unlimited Power
Created through the E. EXCEL Family

DIAMOND MASTERS SUSAN CHAN & TONY LAU

JADE MASTERS PEI PEI HUANG & BENNY CHEN

JADE MASTERS MEI QIN LIN & GUI MING LIU



MY CHOICE, MY FUTURE
2016 E. EXCEL CONFERENCE

LIVING A LOW-SUGAR LIFESTYLE

A RICHER LIFE EXPERIENCE IN MEXICO
2016 E. EXCEL TRAVEL INCENTIVE

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BETTER HEALTH • A RICHER LIFE



Enjoy better health with the science of Nutritional Immunology and effective, quality E. EXCEL products. Live a richer life and discover the E. EXCEL business opportunity that provides rich, personal rewards that go far beyond financial freedom.



A photograph of two women in professional attire standing outdoors. The woman on the left is younger with dark hair pulled back, wearing a black blazer over a white shirt with a dark patterned scarf. The woman on the right is older with short dark hair and glasses, wearing a black blazer over a white collared shirt. Both women are giving a thumbs-up gesture. The background shows a city skyline with tall buildings and a fence.

Unlimited Power

Created through the E. EXCEL Family

Three E. Excellers share their stories of how the E. EXCEL family has helped them succeed.

In addition to better health and the opportunity to build a rewarding business, one of the greatest benefits of joining E. EXCEL is becoming part of the E. EXCEL family. E. Excellers have a unique bond that means they can turn to each other for support, encouragement, and assistance.

Susan Chan

Susan Chan

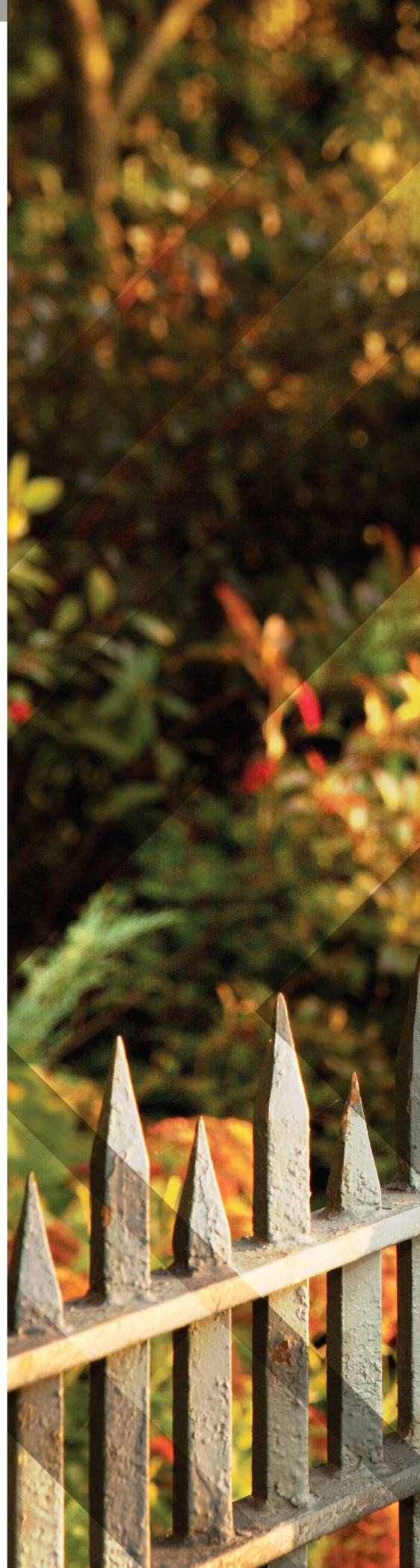
Highly motivated by helping others, Diamond Master Susan Chan from New York has dedicated much of her life to service. One way Susan helps others is by running several successful businesses and providing employment. In the past 25 years, she has owned factories, warehouses, and a cutting room, employing hundreds; currently, she owns a restaurant and two stores.

But even more rewarding than that, says Susan, is E. EXCEL. She first met her E. EXCEL family when she started taking products less than two years ago. In just a matter of weeks, she'd lost 27 pounds, and she looked and felt better than she had in years. Her friends and family asked her what she was doing, and she realized E. EXCEL provided yet another opportunity for her to help others.

"I want those people around me—my family and everybody—to be healthy," she says. "That's why I do this. Of course, the financial security is nice—I'm working on my retirement—but I'm doing this because I want people I care about to feel as good as I do!"

Susan is committed to being a positive part of the E. EXCEL family. She looks for opportunities to help those on her team, both Upline and Downline. And she is also always willing to reach out to others in the E. EXCEL family, even when they're not in her direct organization. She's planning on opening her own E. EXCEL office in the near future, where E. Excellers can gather on a regular basis to encourage, network with, and support each other.

Susan's desire to serve has paid off—in more ways than one. In addition to the rich, meaningful relationships she shares with her E. EXCEL family members, she has built an incredible E. EXCEL business in less than two years. "I love that with E. EXCEL I can enjoy strong family relationships and also financial benefits!"





“I’m working on my retirement—but I’m doing this because I want people I care about to feel as good as I do!”



“I decided I wanted to become a Pearl Master.... In only three months I went from Gold to Jade.”



Pei Pei Huang

Jade Master Pei Pei Huang from New York also believes great power comes from working together and supporting each other. Pei Pei gathers with many of her E. EXCEL family members at least once a week. “We get together for meetings on Tuesdays and Wednesdays,” she explains.

And that doesn’t count the times they visit with each other at their homes or meet for lunch or dinner. “Getting together is so important,” she says. “We support each other and answer questions and share ideas—and sometimes we just talk.”

Pei Pei recognizes the impact her relationships with E. EXCEL family members have had on her success. When she initially joined E. EXCEL, her husband and father were not very supportive; Pei Pei already owned a fast-food restaurant, and they thought she was busy enough. “I was discouraged,” she remembers, “and so I called my Upline Choong Ng and talked to him. He told me about times when he’d been discouraged and kept on going, and that motivated me to not give up.”

Choong also came to her home and visited with her husband, explaining more about both the products and the business opportunity. Eventually her husband realized the incredible potential with Pei Pei’s new business, and he has become a strong supporter.

Once Pei Pei felt that support and began to recognize how far she could go with E. EXCEL, she set some pretty lofty goals. “I decided I wanted to become a Pearl Master,” she observes. “I told my Upline that was my goal, and they helped me achieve it—in fact, I surpassed it! In only three months I went from Gold to Jade. I couldn’t have done that without the support of my E. EXCEL family.”

Pei Pei Huang

Mei Qin Lin

Jade Master Mei Qin Lin, also from New York, calls the E. EXCEL family a “refuge from the storm,” explaining that “when the world is busy and chaotic, I can always lean on my E. EXCEL sweet family.”

Thanks to her fellow E. Excellers, Mei Qin Lin says she has experienced exciting personal development and stronger self-esteem—and she’s been able to achieve a dream she’s had for years! “Before E. EXCEL, I was a stay-at-home mom and ran a clothing store,” she explains. But the store cost thousands of dollars every month to run, and the financial demands worried her.

“When I was young, my father always told me to have my own business, and not to work for someone else,” she says. “I knew that if I wanted financial security, I needed to find that kind of an opportunity, but I hadn’t been able to find it.”

One day Jade Ambassador Lucy Lu came into her store. The two had much in common and soon became friends. That friendship led to Lucy telling Mei Qin about E. EXCEL and the amazing business opportunity it offered. Mei had found what she was looking for!

“I had always been looking for a business where I could make money,” she observes, “but with E. EXCEL I found so much more—a healthy life for me and my family as well as a second E. EXCEL family!”

Mei Qin shares the lyrics of a well-known Chinese song when she talks about the E. EXCEL family and what it means to her—the lyrics speak of the power that comes from being united. “Being united is essential for us,” she says. “When we help each other and work together, the power we create is unlimited!”

Most E. Excellers would likely say the same thing—our E. EXCEL family members are eager to reach out and offer help and encouragement whenever they are needed. That eagerness is just one of the things that make the E. EXCEL family unique and powerful! Thanks to all our E. EXCEL family members, we can achieve great things when we work together!





“When we help each other and work together, the power we create is unlimited!”

E. Excellers **INSPIRED** at Annual Conference



Dr. Chen and E. EXCEL Leaders Share at Gathering Focused on Building Business

Building an E. EXCEL business is an excellent way to educate people, provide convenience for those seeking health, and be in charge of your future, said Dr. Jau-Fei Chen, founder of E. EXCEL.

Hundreds of enthusiastic E. EXCEL Distributors gathered together in Toronto, ON, at the October 30 Conference *My Choice My Future* to hear from the company's founder, Dr. Jau-Fei Chen, as well as fellow E. Excellers who have built thriving E. EXCEL businesses. The conference included two events—a morning session presented in Mandarin and an afternoon session presented in English—as well as onstage recognition for leading Distributors who have achieved Jade, Diamond, and Ambassador levels.

"I was 100 percent inspired," says Pearl Master Helen Marinis, from Toronto, ON. "How can anyone not be inspired by Dr. Chen? She is so humble and kind, and she had a vision of a disease-free world and then took action to see her dream come true. Dr. Chen—and E. EXCEL—offers the world convenience by bringing the best of nature and presenting it to us in a convenient format."

During her morning presentation, Dr. Chen focused on the importance of the choices E. Excellers make, saying, "Your character determines your destiny; your attitude shapes your life." She challenged those in attendance to change their attitude, noting that the choices they make determine the outcomes they experience.

Dr. Chen's afternoon presentation was entirely a question-and-answer session. The questions ranged from the high quality of E. EXCEL product manufacturing to Dr. Chen's vision of the future for E. Excellers. Distributors enjoyed the opportunity to listen to her responses to their top questions.

"Dr. Chen's speech woke me up from muddling along aimlessly and made me think about my dream when I was young," says Silver Master Dong Kang, also from Toronto. "Life had obliterated my dreams. Every day, I was busy taking care of cumbersome duties. At the conference, I realized that E. EXCEL put such a good opportunity in front of me—one that can protect our health and help us build a business and gain wealth. At the conference, I saw very clearly the distance between ordinary people like me and successful people. This distance is not determined by your education or your wealth but by your mentality. If you want to become successful, you need a successful mindset."

E. EXCEL COO and senior vice president Gary Takagi opened the afternoon event by sharing how choices change lives. He noted how his choice to join E. EXCEL 15 years ago had changed his life, and then pointed out the changes he's seen in E. Excellers as he's worked closely with Distributors through the years.



Another highlight of the conference was the opportunity to listen to a handful of leading E. Excellers share their moving stories about how E. EXCEL is helping them dream again and create a future that is secure, rewarding, and rich. While each of the speakers' stories was unique, they all shared the same underlying message: E. EXCEL offers people the opportunity to take control of their lives, their financial situation, their health, their time, and their future.

2016 CONFERENCE

*"Dr. Chen's speech woke me up from muddling along aimlessly and made me think about my dream when I was young."
- Silver Master Dong Kang*

NEW E. EXCEL MASCOT A HUGE HIT

For the first time ever, EE the Swallow flew in for a North American E. EXCEL event. The giant, fun-loving mascot was a Distributor favorite. He danced on stage, high-fived Distributors, and posed for photos with Distributors, sparking conversation and generating enthusiasm.

One Distributor who took a picture with him said,
"I hope EE shows up at all the E. EXCEL events."

We do too!



Another highlight of the conference was the opportunity to listen to a handful of leading E. Excellers share their moving stories about how E. EXCEL is helping them dream again and create a future that is secure, rewarding, and rich. While each of the speakers' stories was unique, they all shared the same underlying message: E. EXCEL offers people the opportunity to take control of their lives, their financial situation, their health, their time, and their future.



TRAITS OF SUCCESSFUL PEOPLE

During her remarks, Dr. Chen noted the following differences between average people and those who succeed.

Successful People

- Believe poverty is the root of all evil
- Think about money logically
- Believe in acquiring specific knowledge
- Exchange their results for money
- Have an action mentality
- Follow their passion
- Believe that you must try in order to succeed
- Solve the problem
- Use other people's money
- Are up for the challenge
- Believe they must first take care of themselves so they can then help others
- Dream of the future
- Create their own destiny

Average people

- Think money is the root of all evil
- See money through the eyes of emotion
- Think the road to riches is paved with formal education
- Exchange their time for money
- Have a lottery mentality
- Earn money doing things they don't love
- Fear failure and refuse to try
- Blame the problem
- Believe you need money to make money
- Set low expectations so they're never disappointed
- Reminisce about the past
- Let destiny guide them

"How can anyone not be inspired by Dr. Chen? She is so humble and kind, and she had a vision of a disease-free world and then took action to see her dream come true. Dr. Chen—and E. EXCEL—offers the world convenience by bringing the best of nature and presenting it to us in a convenient format."

- Pearl Master Helen Marinis



HONORING OUR NEWEST LEADERS

During the afternoon session, E. EXCEL honored those Distributors who have reached Jade Master, Diamond Master, and Ambassador in the past year. These outstanding E. Excellers were invited to the stage, alongside Dr. Chen, Rui Kang Zhang, Larry Holman, and Gary Takagi, to receive special recognition.

Congratulations to these outstanding leaders!

JADE MASTERS

Emily Hsu
Hanbing Hong
Kit and David Mason
Mei Qin Lin and Gui Ming Liu
Pei Pei Huang and Benny Chen



DIAMOND MASTER

Susan Chan and
Tony Lau



JADE AMBASSADOR

Daisy Kang and Ron Lu



GROW YOUR BUSINESS WITH 1K ANNIVERSARY PACKS

We're so excited, we just can't wait—so we're starting the celebration early! In honor of this remarkable milestone, we are thrilled to introduce 1K Anniversary Packs for new COE members!

1K Anniversary Packs provide:

- \$1,250 or more of products for \$1,000 — a **savings of 20%** or more!
- The opportunity to earn a sales bonus of **\$350** per pack as the Referring Sponsor!
 - With an additional sales bonus of **\$150** to the actual Sponsor OR the first Upline Qualified Master!
- Our most popular products to truly experience the benefits of E. EXCEL's wholesome Nutritional Immunology formulas for a minimum of two months!
- With **1000 Qualifying Volume (QV)** spread equally over two months!



Available throughout our 30th Anniversary year.

Find all the details at www.eexcel.net/1k-pack

ARE YOU LIVING? A LOW-SUGAR LIFESTYLE ?

E. EXCEL has your back with great low-sugar products!

Reasons abound for cutting down on your sugar consumption. Be wise about how, when, and what types of sugar you consume. Many whole plant foods, such as fruits and vegetables, naturally contain sugars, and consuming fruits and vegetables is healthy. They provide rich sources of phytochemicals, antioxidants, and polysaccharides to nourish your body. It's the added refined sugars, such as white sugar, high fructose corn syrup or simple corn syrup, dehydrated cane juice, and the like that can wreak havoc in the body when overused.



Many processed foods contain sugar.



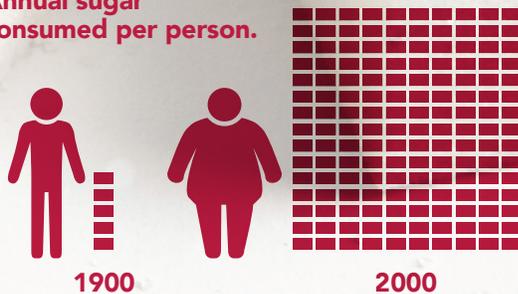
Share

NUTRITIONAL IMMUNOLOGY
分享營養免疫學

DID YOU KNOW...

- 1** Sugar is the #2 food additive—out of more than 2,600! (Salt is #1.)
 - Many processed foods contain sugar, e.g., ketchup, peanut butter, tomato and pasta sauces, salad dressings, and mayonnaise. Check food labels.
 - In 1900, the U.S. consumed 5 lbs. of sugar per person.
 - In 2000, the U.S. consumed 150 lbs. of sugar per person.
- 2** Sugar is addictive; it releases an opiate-like substance that activates the brain's reward center.
 - Removing refined sugar can cause symptoms of withdrawal, e.g., fatigue, depression, headaches, and achy limbs.
- 3** Refined sugar has NO nutritional value.
 - Animals fed only water survive longer than animals fed a sugar-water solution.
- 4** Manufacturers often substitute sugar for fat in fat-free foods.

Annual sugar consumed per person.



Sugar releases an opiate-like substance that activates the brain's reward center.



* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

Many E. EXCEL products support a low-sugar lifestyle.

Sure-D™

- Bitter melon, Ginseng, Blueberry, Acerola cherry
- Helps maintain healthy blood sugar levels*



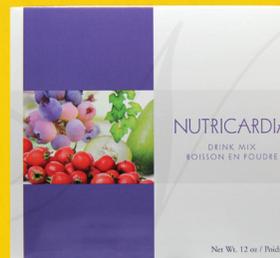
EverSure-D™

- 0g of sugar per serving
- Soy protein, Psyllium husk, Wheat bran
- With a delightful vanilla flavor
- Helps minimize glucose spikes



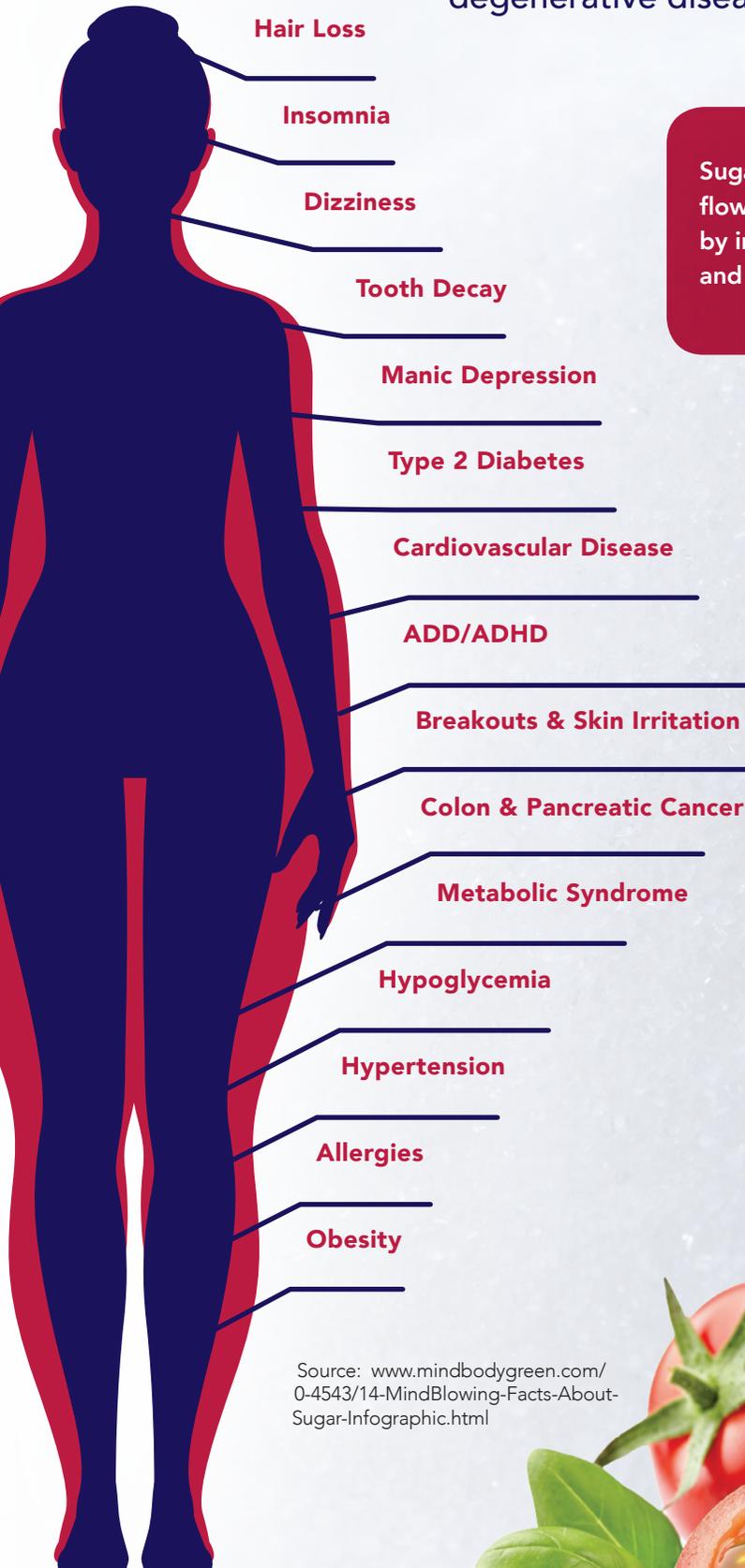
Nutricardia®

- Sweetened with all-natural stevia
- 2g of sugar per serving
- Supports healthy circulation
- Supports healthy liver function



REFINED SUGAR MAY CAUSE...

Sugar can also cause mood swings, personality changes, irritability, asthma, arthritis, heart disease, cholesterol, and gallstones, as well as make endocrine problems worse, according to the American Dietetic and Diabetic Associations, which state that sugar consumption is the leading cause of degenerative disease.



Sugar inhibits blood flow and affects aging by increasing wrinkles and dry, aged skin.



SUGAR...



- Leaches out vitamins and minerals, such as calcium from bones and teeth
- Depletes potassium and magnesium, essential for cardiac health
- Suppresses the immune system
- Causes an overproduction of digestive enzymes that puts stress on the pancreas
- Damages liver function, which leads to high blood pressure, skin issues, and acne
- Inhibits blood flow and affects aging by increasing wrinkles and dry, aged skin.

Source: www.mindbodygreen.com/0-4543/14-MindBlowing-Facts-About-Sugar-Infographic.html

Source: www.mindbodygreen.com/0-4543/14-MindBlowing-Facts-About-Sugar-Infographic.html



Share

NUTRITIONAL IMMUNOLOGY
分享營養免疫學

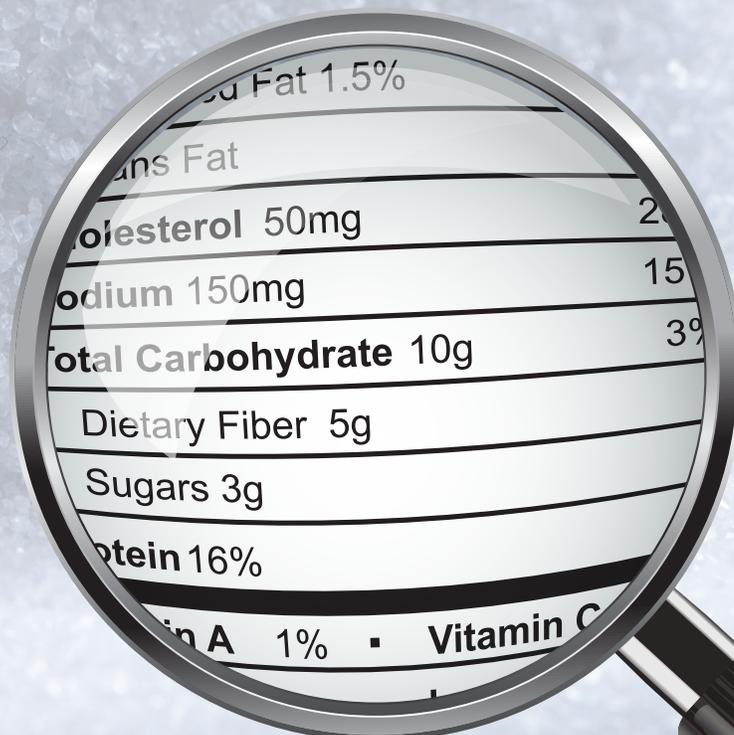
ADDED OR NATURAL?

Avoid added sugar in packaged foods; read labels!

- Check ingredients for sugar, sucrose, high fructose corn syrup (HFCS), syrup, cane sugar, corn syrup, etc.
- Don't buy food with sugar as one of the first three ingredients.
- Check for more than one type of sugar.
- Agave, organic cane sugar or syrup, and coconut sugar are still added sugars.
- Check products labeled "health food" for added sugars.



While there is nothing wrong with a little something sweet now and then, make sure the sweet taste you put into your body most often is that of naturally sweet ripe grapes, plums, pears, tomatoes, carrots, peas, and other fruits and vegetables that nourish as well as satisfy your sweet tooth!



Many E. EXCEL products support a low-sugar lifestyle.

Millennium Powdered Beverage®

- Sweetened with all-natural stevia
- 1g of sugar per serving
- Supports immune system function



Nutrifresh-D®

- Sweetened with all-natural stevia
- 1g of sugar per serving
- Supports the musculoskeletal system
- Supplies healthy soy protein



EverNew-D®

- Sweetened with all-natural stevia
- 2g of sugar per serving
- Supports the digestive system
- 40% of daily fiber per serving





A RICHER LIFE EXPERIENCE

IN

Mexico

PLAYA DEL CARMEN
2016 E. EXCEL INCENTIVE



EXCITING EXCURSIONS TO:

- Chichen Itza to see the Mayan ruins and learn about the culture
- Cenote Hubiku to escape the hot August sun in the cool, subterranean waters
- Valladolid and the Monastery of Saint Bernardino of Siena, the first Catholic church constructed on American soil in 1552
- Xcaret, Mexico's premiere eco-archaeological park, provided amazing experiences and memories that will last a lifetime

From the moment they arrived, E. Excellers were greeted with champagne and a mariachi band, and they began living the lifestyle of the rich and famous as the hotel staff catered to their every whim. All the restaurants, drinks, room service, pools, beach, and a variety of water sports and activities were included as part of their Mayan Riviera experience, and they made the most of it all!

A HIGHLY PRIZED SOUVENIR

As E. EXCEL's guests arrived for the White Recognition Party on the final day of the trip, they received a small, black box. From a braided black cord, hung a real Mexican coin with the E. EXCEL logo carved into it. As ecstatic E. Excellers emailed pictures of this unexpected gift to friends back home, requests to purchase the necklace began to flow in. However, they were exclusively for those who attended the ALL IN incentive trip! Don't miss out on unexpected surprises like this and much more. Commit now and plan to win the next exciting incentive trip. Our 30th Anniversary Celebration is sure to be the E. EXCEL event of the decade!



SHARING & TRAINING

Training from Diamond Ambassador Jeruel Zalameda from the Philippines punctuated the valuable meetings, while others shared their excitement about winning their first E. EXCEL incentive trip. Several groups even held their own sessions during free time.



"Thank you, E. EXCEL, for this fabulous trip to Mexico. The company arranged everything. We didn't need to worry about a thing, just pack your luggage, bring your passport, and enjoy Mexico!"

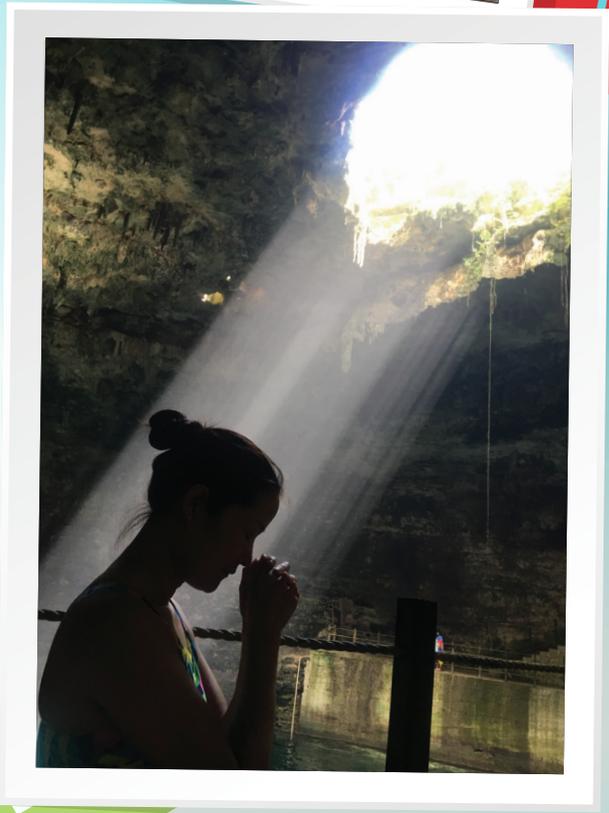
— Jade Master Emily Shu Chun Hsu, New York



"From each amazing trip with E. EXCEL, every year I yearn to rejoin the warm and loving E. EXCEL family. I have experienced all the countries, the cultures, the foods, the beautiful landscapes, and many wonderful E. Excellers. This time, sitting on the Mexican beach, I felt so intoxicated. So much of life is stressful, but this trip made it all go away."

— Jade Master Rosa Zhou, Alberta, Canada





"Apart from the awe-inspiring landscape of the fabulous resort, the pools, the White Party, the sand, the awesome sunrise, the excursions, and the wonderful people we met, our adventures and experiences were more fun, more exciting, than we had ever imagined!"

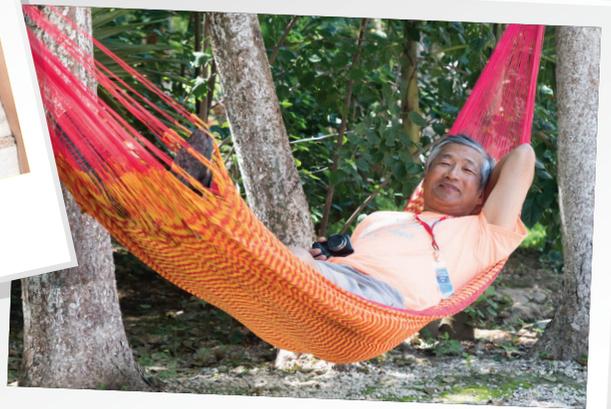
— Pearl Master Sylvia Phan, Ontario, Canada

FOND MEMORIES

By far, the most beloved event of the whole trip was the White Recognition Party on the beach at sunset. With everyone dressed in white, it was "so romantic and so beautiful." "We remembered what it felt like to be young and in love again," said Jade Ambassador Jian Hua Niu. Diamond Master Mei Yu wrote, "The white recognition on the beach in Mexico was so beautiful and so amazing. I filled my cell phone with great pictures!" For Diamond Master Ci Qiong Yu, the experience was the fulfillment of a dream. "I've always dreamed of a white wedding on a beach, and the love from my Upline, Downline, and Sidelines on this trip was extraordinary—they helped make part of that come true. During the White Party on the beach, they arranged for my new husband and me to have photos of my dream wedding taken on the beach! They brought my dream to life with those beach photos. I am very proud that I am part of the E. EXCEL family!"

It's hard to wrap this incredible trip up into one final memory, but one 9-year-old on the trip did it without a second thought—

"It was an awesome summer because of E. EXCEL!"



Seasonal Skincare

Banish Dull, Dry Skin this Winter

Winter can be hard on just about any skin type, but Elemente skincare products have you covered, no matter what your skin needs!





OLIVE-TONED OR DARK SKIN Darker skin can be at risk for post-inflammatory hyperpigmentation, or dark spots caused by acne and dry patches. Moisturizing every day with *Oxyginberry® Pearl Essence Moisturizer* can cut down on dark spots. Follow with a deep moisturizer such as *Essential Line-Defying Facial Cream* to help keep skin looking smooth and even.



DRY SKIN Ramp up your moisturizer from a lightweight lotion to something richer, such as *Cactus Essence Aqua Gel Facial Moisturizer*. Apply every time you shower or wash your face while skin is still damp to lock in extra moisture.

COMBINATION SKIN You may notice that normal areas become dry and usually oily areas become normal in the winter. Use *Elemente Cactus Essence Hydrating Facial Lotion* in the T-zone—forehead, nose, and chin—and *Cactus Essence Aqua Gel Facial Moisturizer* in dryer areas, such as the cheeks and around the eyes and lips.



OILY SKIN If you have oily skin you may actually catch a bit of a break in the wintertime! Even if you've never used moisturizer in the summertime, however, it's a good idea to start when the temperature (and humidity) drop. Try *Oxyginberry® Essence Hydrating Facial Serum* for the moisturize your face needs.



SENSITIVE SKIN Sensitive skin gets inflamed very easily during harsh winter months, so use a nonfoaming face wash such as *Facial Cleansing Liquid* that won't strip away skin's natural oils.

50 OR OLDER SKIN The sebaceous glands that produce oil slow down and shrink after middle age. Continuing the same routines that worked in your younger days can bring severe dry skin later in life. If you have dry, itchy patches that were never there before, try *Hydrating Foaming Facial Wash* and top with *Rose Essence Phytolift Intensive Face Cream*.

Winter weather and central heating changes the conditions your skin is exposed to. Adjust your skincare routine to match the season and your individual needs!



SHARE THIS INFORMATION WITH YOUR FRIENDS!

..... ✨ ELEMENTE®

They'll appreciate your thoughtfulness and may want to try what you recommend. You may end up with a new customer, or even a new partner!

If you haven't thought about suggesting the Elemente products before, this is a great way to get started on a lucrative expansion of your E. EXCEL business! We all have faces, we're all affected by the weather, and we all want to look our best—men and women!



E. EXCEL PRODUCT GUIDE



Millennium®
1000ml | 800010

IS

Millennium® Red
1000ml | 800020

IS

D



Millennium® Powdered
Beverage
30 • 15g packets | 100180

IS

D



Millennium® Powdered
Beverage Gold Edition
30 • 15g packets | 100190

IS

D



Celebration™
30 • 18g packets | 100155

IS

C

N

R



1-SHAPE™
30 • 18g packets | 610074

W

DS



1-SHAPE Lite™
30 • 14g packets | 610073

W

DS



A'Romantic®
30 • 6g packets | 10002

M

D



Enjo!™
30 • 15g packets | 610050

N



EverNew®
30 • 18g packets
Original - 610090
Orange - 610092

C

DS

I



EverNew®-D
30 • 18g packets | 610094

C

DS

I



EverSure®-D
30 • 12g packets | 610023

D

DS

W

NEW



Nutriall® Original
30 • 15g packets | 610040

M

W



Nutriall® Berry
30 • 15g packets | 610041

M

W



Nutricardia®
30 • 12g packets | 610021

C



Nutrifresh®
30 • 15g packets
Original - 610080
Chocolate- 610081
Mixed Fruit- 610083
Strawberry- 610085

M

W



Nutrifresh®-D
30 • 15g packets | 610096

M

D

W



Oxygenberry® Beverage
30 • 15g packets | 10005

I

BS



Refresh™ Herbal Tea
Beverage
60 • 2g packets | 610061

DS

E

S

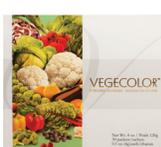
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Orchestra™
16 pk • 10ml ea | 610200

IS

E



Vegecolor™
30 • 4g packets | 610022

BS



Triflora™ Jasmine
30 teabags | 610035

S

N

BS Balanced System

DS Digestive System

M Musculoskeletal System

RF Female Reproductive System

U Urinary System

IS Immune System

E Endocrine System

N Nervous System

R Respiratory System

D Special Dietary Needs

C Circulatory System

I Integumentary System

RM Male Reproductive System

S Sensory System

W Healthy Weight

E. EXCEL PRODUCT GUIDE



ACT™
100 capsules | 30030
IS M S R



ART™
100 capsules | 30010
M



Circle®
100 capsules | 30020
C



Concenergy®
100 capsules | 20010
E N RM



D•I®
100 capsules | 20030
DS



Dong Quai
100 capsules | 20080
RF C



E•Memories™
100 capsules | 30120
N *Available Now!*



Esserene®
100 capsules | 30055
E N



E-View™
100 capsules | 30115
S N



G-ART®
100 capsules | 30085
M



Ji-Lin Ginseng
100 capsules | 20090
RM E



NOCO®
100 capsules | 20045
R



O-Seed®
100 capsules | 30075
N C



Oxyginberry® Capsules
200 capsules | 2 bottles
30105
I



Pearl™
100 capsules | 30041
E I M N RF



POLY5® Complex
180 capsules | 2 bottles
20060
IS



S•T®
100 capsules | 20020
S M



Sure-D™
100 capsules | 30130
E D



Vegaplex™
100 capsules | 30065
M C



V•Estro™
100 capsules | 30095
RF



Vision™
60 capsules | 20000
IS C S



W•L®
120 capsules | 20050
E W



E. EXCEL Essential Blend™
12.7 fl oz ea (375ml)
2 bottles | 20012



Gwei-Hua Balm™
0.19 oz (5.5g) | 50020

E. EXCEL PRODUCT GUIDE



Handy Gel®
8.4 fl oz (250ml) | 60052



VegiWash™
12 fl oz (350ml) | 60042



Cactus Essence Aqua Gel
Facial Moisturizer
1.36 fl oz (39ml) | 11000



Cactus Essence Facial
Hydrating Lotion
5.2 fl oz (150ml) | 11001



Cactus Essence Facial Pore
Refining Cream
0.7 fl oz (20ml) | 11002



Color Protective
Moisturizing Shampoo
10.5 fl oz (300ml) | 10500



Moisturizing Conditioner
10.5 fl oz (300ml) | 10501



Moisturizing Color Kit
2.1 fl oz (60ml) | 10550
(deep brown)



Intense Revival
Hair Masque
7 fl oz (200ml) | 10506



Youth Rejuvenator Facial
Moisturizer
1.0 fl oz (30ml) | 10106



Oxygenberry® Essence
Hydrating Facial Serum
4 fl oz (115ml) | 10200



Essential Line-Defying
Facial Cream
1.05 fl oz (30ml) | 10104



Oxygenberry® Pearl
Essence Moisturizer
0.35 fl oz (10ml)
3 bottles | 10204



Hydrating Foaming
Facial Wash
3.5 fl oz (100ml) | 10300



Facial Cleansing Liquid
5.2 fl oz (150ml) | 10305



Rose Essence Phytolift
Firming Eye Cream
0.87 fl oz (25ml) | 10803



Rose Essence Phytolift
Intensive Face Cream
0.87 fl oz (25ml) | 10801



Rose Essence Phytolift
Firming Facial
Moisture Gel
0.87 fl oz (25ml) | 10800



Rose Essence Phytolift
Firming Hand Lotion
1.75 fl oz (50ml) | 10802



Essence of the Sea Lotion
1.4 fl oz (40ml) | 11400



Essence of the Sea Mask
3.5 fl oz (100ml) | 11401

E. EXCELLERS AROUND THE WORLD
CELEBRATE

**BETTER
HEALTH**

**SPECIAL
PROMOS**

30

ANNIVERSARY

! A RICH HERITAGE !

WE'RE MARKING A SIGNIFICANT MILESTONE IN 2017—30 YEARS!
THANK YOU FOR BEING OUR PARTNER IN BUILDING AN ORGANIZATION
THAT OFFERS PEOPLE BETTER HEALTH AND A RICHER LIFE. JOIN US
IN CELEBRATING THIS EXCITING ANNIVERSARY ALL YEAR LONG!



✈ 2017 INCENTIVE TRIP ✈

**HONG KONG
& VIETNAM**



★ 3 NEW 1K ANNIVERSARY PACKS ★

**U SAVINGS
m BONUSES**

! A STRONG LEGACY !



WATCH FOR EXCITING ANOUNCMENTS ALL YEAR!