



Incentive Trip



EXTRA ways to earn SHARE Points!
February, March and April!

Starting in February 2020, anytime a new COE member, a new Distributor or a new Preferred Customer make a purchase of E. EXCEL products, the Referring Sponsor will be able to earn SHARE points towards E. EXCEL Ireland 2020 Incentive Trip!

Share E. EXCEL with others, and get more points toward this adventure!



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Here are your options:

- **12 points** - New Distributors or new COE members who join with a Kit \$200 Starter Kit
- **20 Points** - New Distributors or new COE members who join with a \$330/350 Starter Kit
- **60 points** - New Distributors or new COE members who join with \$1k Starter Kit



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Any new Distributors or COE members who join with a custom order will also give you points! AND preferred customers will also help you earn points!

Each 100 CV increase, it allows you to earn points as follows:

At least 100 CV – **3 points**

At least 200 CV – **6 points**

At least 300 CV – **9 points**

It maxes out at 1,000 CV – at **30 points!**

*Preferred Customers: There is no volume cap for orders from your customers.
Volume from customers will be CUMULATIVE VOLUME during the month!*



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Follow up each month to earn even more points!

Retention points also apply to ALL types of E. Excellers, starting February 1, 2020.

Thus, if new COE members, Distributors or PC members continue to order, you will also earn points for those repeat orders. These points continue to be counted as per 100 CV increases!

1. The announcement only affects ALL participants of E. EXCEL Ireland 2020 Incentive Trip. Taiwan Convention Business Trip 2020 will not be impacted.
2. All new members (C, D and P) orders are eligible. Distributors and Club of Excellence Members purchases are calculated as individual accounts. Preferred Customers orders will be added together and volume will count as the total of all orders placed by Preferred Customers in the month.
3. There is a 1000 volume cap that applies to orders placed by one individual Distributor or COE member, There is no cap for orders coming from Preferred Customers.